December 01, 2018



#### IN THE MEDIA



**BRIJ RAMA PALACE FINDS** A GLORIOUS MENTION IN TIMES OF INDIA



**WANDER MAGAZINE** 

#### DIRECTORS NOTE

Dear 1589 colleagues,

We are coming to the end of the Calendar year. Due to festive dates November was not as expected for the chain, though some hotels performed exceedingly well. As mentioned we are in the process of moving towards more quality hotels rather than going in for quantity. This will be across brands. This month we allied with 2 Gen X properties and 1 Clarks Safari property. Taking the total properties under construction and operational to 60.

We have also tied up with 2 marketing agencies for selling memberships. The results will be seen in the next 60 days. Since we are sitting at 22 projects under development, we have appointed a VP technical to help build the hotels as per our specifications, in addition to vp projects.

December has more wedding dates and is looking positive for the group as a whole. The group as a whole has not had the best month in terms of reviews

and ratings. We must focus, online reputation is the best form of marketing. As a group we must not lose steam, stay focused towards our objective.

We are all excited to be opening in our third metro Bangalore. We have 2 additional properties opening in Bangalore in the next 14 months. This should enable our sales team to close pan India corporate contracts. As now the group has definitive presence in Bangalore, Mumbai and Hyderabad.

Airr- Toast is doing well in the international Airport, we are looking for more opportunities to grow. It will be great to start this process.

By next financial year our target is to only grow internally in India. Therefore, to grow through leads generated via owners and colleagues. With this initiative we are launching our very own stars of business development section in the Post.



**1589 HOTELS FEATURED IN** 





CG Sekaran VP - Technical Corporate Office



Mangal Kumar Madhup Sales Manager **Regional Office** 



#BeingNumber2Sucks.



**MOST IMPROVED** 



**Vice President** Brijrama



Vivek Dubey General Manager Genx Vadodara



Rajesh Kumar Ranjan General Manager GenX Mughalsarai



STARS OF BUSINESS DEVELOPMENT



Genx Bhavnagar

Col Manglik



Manhar Singh



Gangadhar

## IN THE **SPOTLIGHT**

**RAJESH RANJAN** GENERAL MANAGER, **GENX BHAVNAGAR** 

Rajesh, a very hard working employee of 1589 Hotels, has a very unique philosophy in life, he believes in motivating, connecting with people and making good relations with them. He loves to play Chess, Cricket and do gardening in his pastime.



### **AWARDS & RECOGNITION**

GENX, MCLEODGANJ

Monu Front Office

RNB, **BHOPAL** 

Yudhisthir Front Office

RNB, **JAIPUR** 

Sanjay Jain F&B Service

PINNACLE,

RNB SHIVANI, **UDAIPUR** 

Sohel Mewafarosh

Housekeeping

JODHANA ELITE, **JODHPUR** 

Samandar Singh FnB Service

GENX, BHAVNAGAR

**Praveen Kumar Dehariya F&B** Production

GENX, **VADODARA** 

Chandan Kumar Sharma

Security

ABHYARAN, **RANTHAMBORE** 

**Omendra Singh** Front Office

GENX BRIJ, **JAMUI** 

Prabhabati Kumari Housekeeping

ROYAL HERITAGE. **KISHANGARH** 

**Durlay Das F&B** Production

GENX ARAVALI, **ALWAR** 

Rajesh Das

Kitchen

GENX CASAYA, **LUCKNOW** 

Vijay Bahadur Front office

RNB, **CHITTORGARH** 

**Pratap Singh** Front office

JUNGLE CAMP

SULTANBAGH

**Bhupendra Singh** Saini

Front office

TIGER DEN RESORT,

F&B Service

JIM CORBETT **Ajay Pal** 

Susant kumar

RNB SELECT,

**HYDERABAD** 

GENX,

GENX,

**JODHPUR** 

**Ravi Kumar** 

F&B Service

**HYDERABAD** 

Front office

**Sushil Kumar T** 

Housekeeping

**LUCKNOW** 

**Prayank Singh** Sales & Marketing



- Brijrama palace won best hotel of India as reviewed by Agoda travellers
  - we are the only hospitality company who own procurement portal i.e www.procsmart.com

# BRK SATURDAY

#### A HUMBLE EFFORT TO SERVE SOCIETY.

BRK Saturday is an initiative organized by 1589 Hotels to serve society. The initiative has been named after late beloved Sri Birendra Kumar (BRK).

CSR activity in the month of 'November' was initiated by Preeti Singh at Pehchaan the street school – New Delhi. Pehchaan the street school (Trust) is an effort put forward by a group of people who are working together to promote & provide FREE EDUCATION to underprivileged children residing on streets & slum areas.













38 HOTELS | 28 CITIES









